



Organization Profile

Micro-Star International Co Ltd, employing 13.000 people and a worldwide leading manufacturer for computer components like Motherboards and Graphic cards, Notebooks, Tablets, All-in-One PCs, Desktop PCs and other IT peripherals and add-on cards.

Mystar Computer B.V. is one of the ten European subsidiaries of Micro-Star International (MSI) and responsible for the Sales and Marketing of MSI products in 11 countries in the EU region. Mystar is based in Son (near Eindhoven) and selling its products through its distributors and dealer network towards the end-users. For this ambitious and dynamic company, we are looking for an:

Account Manager Sweden (Fulltime)

The Job Main Objectives

The Sales department is responsible for all sales related activities of the Mystar region. As Account Manager for the Nordics region, you have strong analytical skills, excellent communication skills and a result driven personality. In this position you maintain contacts with customers, distribution centers and resellers. Core tasks are maintaining current sales channels and develop new business by cross and upselling. This can be done by finding leads and prospects in the channel. Approximately one time per quarter you will visit our Dutch office in Son (Eindhoven area).

You start with a thorough introduction program including several trainings in which you will be getting more familiar with the company, the MSI products and market. Sales is supported by various departments like Technical Support, Marketing, Logistics & Warehouse and HQ in Taipei.

Required Skills and Knowledge

We are looking for a candidate with the following;

- Bachelor or Master degree (commercial) Business Economics
- Minimum 2 years of (international) Sales experience
- Interest in Consumer Electronics/Computer Hardware
- Spoken languages: English and Swedish
- Located in Sweden (preferably in the Gothenburg or Stockholm region)

Additional criteria

- You have knowledge about the gaming industry
- You have understanding of the Nordic gaming market
- You are willing to travel internationally;

Required Competences and Personality

At MSI we believe in three core values: *Teamwork, Passion and Execution*. In order to be successful you must have these competences. Besides the company's core values the ideal candidate has the following competences: Self-awareness, flexible, curious, eager to learn, persuasiveness, perseverance, initiative and enthusiasm.

Our offerfd

At MSI you can count on a dynamic, demanding, international and non-formal working environment in which initiative and hard work is being recognized and rewarded. The employment package is competitive and depends on level of experience and knowledge.

Interested?

Are you interested in this challenging position, please contact:

HR Department

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