



## Organization Profile

*Micro-Star International Co Ltd, employing 13.000 people and a worldwide leading manufacturer for computer components like Motherboards and Graphic cards, Notebooks, Tablets, All-in-One PCs, Desktop PCs and other IT peripherals and add-on cards.*

*Mystar Computer B.V. is one of the ten European subsidiaries of Micro-Star International (MSI) and responsible for the Sales and Marketing of MSI products in 11 countries in the EU region. Mystar is based in Son (near Eindhoven) and selling its products through its distributors and dealer network towards the end-users. For this ambitious and dynamic company, we are looking for an:*

### **Account Manager Notebooks Benelux** (Fulltime)

#### The Job Main Objectives

The Sales department is responsible for all sales related activities of the Mystar regions. As Account Manager Benelux, you have strong analytical skills, excellent communication skills and a result driven personality. In this position you maintain contacts with customers, distribution centers and resellers. Core tasks are maintaining current sales channels and develop new business by cross and upselling. This can be done by finding leads and prospects in the channel. Before you go on business trip you define the strategy for your territory by analyzing closely the business opportunities.

MSI is worldwide the number 1 in Gaming Hardware and seeks persons who are also enthusiastic to spread this message. We are looking for enthusiastic brand ambassadors who want to sell these innovative Gaming products to our customers.

Sales is supported by various departments like Technical Support, Marketing, Logistics & Warehouse and HQ in Taipei.

You start with a thorough induction program including several trainings in which you will be getting more familiar with the company, the MSI products and markets.

#### Required Skills and Knowledge

We are looking for a candidate with the following:

- Bachelor degree (commercial) Business Economics
- Minimum 2 years of Account Manager experience
- Interested in Consumer Electronics / Computer Hardware
- Spoken languages: English, Dutch. French is an advantage

#### Additional criteria

- You have knowledge about the gaming industry

#### Required Competences and Personality

At MSI we believe in three core values: *Teamwork, Passion* and *Execution*. In order to be successful you must have these competences. Besides the company's core values the ideal candidate has the following competences: Self-awareness, flexible, curious, eager to learn, persuasiveness, perseverance, initiative and enthusiasm.

#### Our offer

At MSI you can count on a dynamic, demanding, international and non-formal working environment in which initiative and hard work is being recognized and rewarded. The employment package is competitive and depends on level of experience and knowledge.

#### Interested?

Are you interested in this challenging position, please contact:

HR Department

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