

Organization Profile

Micro-Star International Co Ltd, employing 13.000 people and a worldwide leading manufacturer for computer components like Motherboards and Graphic cards, Notebooks, Tablets, All-in-One PCs, Desktop PCs and other IT peripherals and add-on cards.

Mystar Computer B.V. is one of the ten European subsidiaries of Micro-Star International (MSI) and responsible for the Sales and Marketing of MSI products in 25 countries in the EU region. Mystar is based in Son (near Eindhoven) and selling its products through its distributors and dealer network towards the end-users. For this ambitious and dynamic company, we are looking for an:

Account Manager Nordic Distributor SPB (Fulltime)

The Job Main Objectives

The Sales department is responsible for all sales related activities in the Mystar regions. As Account Manager Nordic you are responsible for selling SPB products (Desktop, Monitor, PRO, Chair, MiniPC and All in One) in the Nordic. You will do this by developing and maintaining your sales channel (distributors) and supporting the Account Managers Nordic (resellers) with administrative tasks. Most of your time you are in the office in Son, from time to time you travel to your distributors to discuss the business.

MSI is worldwide the number 1 in Gaming Hardware and seeks persons who are also enthusiastic to spread this message. We are looking for enthusiastic brand ambassadors who wants to sell these innovative Gaming products to our customers.

You will be supported by various departments like Technical Support, Marketing, Product Management, Logistics & Warehouse and HQ in Taipei.

You start with a thorough induction program including several trainings in which you will be getting more familiar with the company, the MSI products and the markets.

Required Skills and Knowledge

To be successful within this position you have a Bachelor degree in (commercial) Business Economics or equivalent. Besides that, you have between one and three years of relevant sales experience, preferable in the Computer Hardware or Consumer Electronics.

We are looking for a candidate with the following:

- Bachelor degree
- Between 2 years of Account Manager experience
- Experience in Computer Hardware or Consumer Electronics business is a pre
- Languages: English

Required Competences and Personality

At MSI we believe in three core values: *Accountability, Results Orientation, and Team Cooperation.*

In order to be successful you must have these competences. Besides the company's core values the ideal candidate has the following competences Self-awareness, flexible, curious, persuasiveness, initiative, perseverance, eager to learn and enthusiasm.

Interested?

Are you interested in this challenging position, please send your resume including motivation to:

HR Department: Jord Trienen

E-mail: nl-vacancies@msi.com

Telephone: +31 (40) 26 76 651