



## Organization Profile

*Micro-Star International Co Ltd, employing 13.000 people and a worldwide leading manufacturer for computer components like Motherboards and Graphic cards, Notebooks, Tablets, All-in-One PCs, Desktop PCs and other IT peripherals and add-on cards.*

*Mystar Computer B.V. is one of the ten European subsidiaries of Micro-Star International (MSI) and responsible for the Sales and Marketing of MSI products in 11 countries in the EU region. Mystar is based in Son (near Eindhoven) and selling its products through its distributors and dealer network towards the end-users. For this ambitious and dynamic company, we are looking for an:*

### **Account Manager Denmark SPB Team** (Fulltime)

#### **The Job Main Objectives**

The Sales department is responsible for all sales related activities of the Mystar region. As international Account Manager for the Nordic region, you have strong analytical skills, excellent communication skills and a result driven personality. In this position you maintain contacts with customers, distribution centers and resellers. Core tasks are maintaining current sales channels and develop new business by cross and upselling. This can be done by finding leads and prospects in the channel. Approximately one time per quarter you will visit local customer to make sure the account planning stays up to date.

MSI is worldwide the number 1 in Gaming Hardware and seeks persons who are also enthusiastic to spread this message. We are looking for enthusiastic brand ambassadors who wants to sell these innovative Gaming products to our customers.

Sales is supported by various departments like Technical Support, Marketing, Logistics & Warehouse and HQ in Taipei.

You start with a thorough induction program including several trainings in which you will be getting more familiar with the company, the MSI products and markets.

#### **Required Skills and Knowledge**

We are looking for a candidate with the following:

- Bachelor degree (commercial) Business Economics
- Minimum 2 years of (international) Sales experience
- Interested in Consumer Electronics/Computer Hardware
- Spoken languages: English (Danish, Swedish and/or Finnish is a pre)

#### **Additional criteria**

- You have knowledge about the gaming industry
- Living in Denmark and have knowledge of Danish culture
- You are willing to travel internationally every quarter

#### **Required Competences and Personality**

At MSI we believe in three core values: *Teamwork, Passion* and *Execution*. In order to be successful you must have these competences. Besides the company's core values the ideal candidate has the following competences: Self-awareness, flexible, curious, eager to learn, persuasiveness, perseverance, initiative and enthusiasm.

#### **Our offer**

Are you interested to work for MSI as service provider, in which you will be self-employed and hired by MSI? The employment package is between € 4.000,- and € 5.000,- gross per month based on level of experience and knowledge. At MSI you can count on a dynamic, demanding, international and non-formal working environment.

#### **Interested?**

In case you're interested, please send in your resume and motivation to;

HR Department

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