

Organization Profile

Micro-Star International Co Ltd, employing 13.000 people and a worldwide leading manufacturer for computer components like Motherboards and Graphic cards, Notebooks, Tablets, All-in-One PCs, Desktop PCs and other IT peripherals and add-on cards.

Mystar Computer B.V. is one of the ten European subsidiaries of Micro-Star International (MSI) and responsible for the Sales and Marketing of MSI products in 25 countries in the EU region. Mystar is based in Son (near Eindhoven) and selling its products through its distributors and dealer network towards the end-users. For this ambitious and dynamic company, we are looking for an:

Account Manager Benelux (Fulltime)

The Job Main Objectives

The Sales department is responsible for all sales related activities in the Mystar regions. As Account Manager Benelux you are responsible for selling System products (Notebooks, Desktops and Monitors) in the Benelux. You will do this by developing and maintaining your sales channel (distributors, resellers). You will work closely with the marketing department and travel 40% of your time. Before you go on business trip you define the strategy for your territory by analyzing closely the business opportunities. MSI is worldwide the number 1 in Gaming Hardware and seeks persons who are also enthusiastic to spread this message. We are looking for enthusiastic brand ambassadors who wants to sell these innovative Gaming products to our customers.

You will be supported by various departments like Technical Support, Marketing, Product Management, Logistics & Warehouse and our Headquarter in Taipei.

You start with a thorough induction program including several trainings in which you will be getting more familiar with the company, the MSI products and the markets.

Required Skills and Knowledge

To be successful within this position you have a Bachelor degree in (commercial) Business Economics or equivalent in working experience. Besides that, you have between two and five years of relevant sales experience, preferable in the Computer Hardware or Consumer Electronics.

We are looking for a candidate with the following:

- Bachelor degree
- Between 2 to 5 years of Account Manager experience
- Experience in Computer Hardware or Consumer Electronics business
- Languages: English, Dutch and French is a pre
- Knowledge of Excel is a must

Required Competences and Personality

At MSI we believe in three core values: *Teamwork, Passion and Execution*. In order to be successful you must have these competences. Besides the company's core values the ideal candidate has the following competences; self-awareness, flexibility, curious, persuasiveness, initiative, perseverance, eagerness to learn and enthusiasm.

Interested?

Are you interested in this challenging position, please send your resume including motivation to:

HR Department: Jord Trienen

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